# International Market-Driven Engineering, Fall 2014 (Date: 2014-09-15)

#### **Administration**

Responsible for the course in Sweden is associate professor Charlotta Johnsson (+46 46 222 87 89) at the Department of Automatic Control, LTH, Lund University.

## **Prerequisites**

The Swedish students should be accepted to Technology Management at Lund University. The Chinese students have to apply to the course.

# **Course Description**

The course is a joint course with Zheijang university in China. It will intertwine the two disciplines Technology and Management, in Sweden and in China, in four ways; Students, Teachers, Subjects and Cultures.

- Subject: the focus will be on Innovation and Product Development, a subject that is of great relevance from both the technical aspect as well as the economical and management aspect. The course will contain both lectures and a project. For the Swedish students the course will also contain a few lectures on Chinese culture. At the end of the course the students should present their project through a written project report and an oral presentation.
- Students: The course should be given to the 40 Swedish students from the Technology Management (20 from LUSEM and 20 from LTH) together with, a minimum of 20 Chinese students (10 from SoM and 10 from the technical departments (ID and CSE)).
- Teachers: Teachers from both Sweden and China and from both Engineering (LTH, ID and CSE) and Management (LUSEM and SoM) will be involved in the lectures. A minimum of two teachers with different aspects of the subject matter will be present at each lecture.
- Cultures: The cultural aspects of project management and business behavior will be treated in the course and practiced in real life through the course project.

Course homepage: http://www.control.lth.se/Education/EngineeringProgram/TMAF05.html

#### **Course Material**

The course material will consist of lecture notes, articles and chapters from various books.

## **Lectures and Projects**

The course will start in China on Monday September 15th 2014 and end no later than Friday October 24th 2014. For the Swedish students there will be lectures in Sweden in the period of Monday 1/9-Wednesday 10/9.

Preliminary special dates in China:

- 28/9: workday in China (Saturday), lectures possible
- 1/10-7/10: National holiday, no lectures

The course will contain lectures and a project. The project will be performed in groups of 7-10 students, i.e., 4-5 Swedish students and 3-5 Chinese students. For the Swedish students there will also be a set of lectures on Chinese culture (Lcc).

The course schedule is shown in the chapter Weekly Schedule.

- The first day, Monday Sept 15th in the morning, at 9-11 am, an introduction to ZJU will be given by International College. All Swedish students will meet at 09.00 in the entrance hall of International College, Yuquan campus.
- All course-lectures will be given at Xixi campus, classroom D:201, Art Building, Xixi Campus, Zhejiang University.

- The lecture time is 9.15-12.00 (except Monday Sept 15th when the lecture time will be 13.15-16.00).
- A total of six (6) coaching sessions will be provided in the afternoons 13.00-16.00 and in conjunction with the lectures (except coaching-6). Location for the coaching sessions will be the same as the lecture hall.
- Swedish students only: lectures on Chinese-Culture (Lcc) will be given by International College at Yuquan campus (lecture hall and exact time is determined on a running basis).

Each group should make a project. Each year the projects have a theme

- o 2012: Helping every day life
- o 2013: Inclusion
- o 2014: **Clean air** (VolvoCars)

In the project, the groups should come up with an invention related to the theme. Each group will have a budget of max 1000 Yuan (receipts needed). The groups should present their invention at the last lecture. The presentation should contain:

- o A written report that presents the invention.
- o An oral presentation of the work (the invention, it business plan, teamwork etc).
- o A demonstration of the prototype.
- A film (approx. 3 minutes long) made by the group regarding the teamwork and the innovation.

## **Company visits**

There will be two company visits;

- o Supcon in Hangzhou
- o VolvoCars in Shanghai.

It is forbidden to bring cameras (including mobile phones) to the visit at VolvoCars.

#### **Examination**

The examination is the written report, the oral presentation and the film.

- A written report, including the business plan, should be handed in on Monday 22/10.
- An oral presentation should be made, presenting the invention, its business plan and the teamwork.
- The oral presentation should also show the film (approximately 3 minutes long).

The grade will be pass or fail. For the Swedish students the course will result in 7 hp.

# **Additional information**

For more information please contact:

- Charlotta Johnsson (email: <a href="mailto:charlotta.johnsson@control.lth.se">charlotta.johnsson@control.lth.se</a>)
- Carl-Henric Nilsson (email: carl-henric.nilsson@gmail.com)

### Weekly schedule 2014

L=Lecture

- Lecture hall: Classroom D:201, Art Building, Xixi Campus, Zhejiang University.
- Lecture time: 09.10-12.00, except Monday Sept 15th when it will be 13.50-16.00 (start 13:15).

Lcc= Lecture on Chinese Culture (Swedish students only)

- Lecture hall: International College at Yuquan campus (George announces the lecture rooms)
- Lecture time: 2 hours in the morning or afternoon (George announces the exact time).

Week	Date	Time	Lecture and content	Responsible teachers
36	1/9	13.15 -	L-intro	TM-responsible
30	(In con-	16.00	Introduction to iMDE for the Swedish	100ponosoto
	junction	See	students	
	with the	TMAN50		
	TMAN50	for more		
	(GTE) course.	info regarding		
	course.	time and		
		lecturehall		
	3/9	13-15	Extra lecture on aerosol	
		Lecture		
		hall to be anounced		
		anounceu		
37	8-12/9			
Week 38				
Week 38	Mo.15/9	9-11	Lcc	International College
			(Introduction to ZJU)	-
		13-16	L1	Anders Warell, LTH
			(Introduction)	Charlotta Johnsson, LTH
	Tu. 16/9	9-12		Jun Jin, ZJU
	1 u. 10/9	13-16	L2	Anders Warell, LTH
		15 10	(Inspiration)	Charlotta Johnsson, LTH
	We. 17/9	9-12	L3	Anders Warell
	,		(Ideation)	Charlotta Johnsson, LTH
		13-16	Coaching-1	Anders Warell, LTH
		01.6	(1 hour per group)	Charlotta Johnsson, LTH
	Th. 18/9	2h (exact time not	Lcc (Chinese Culture: Survival Chinese)	International College
		known)	(Chinese Culture, Survival Chinese)	
	Fr. 19/9	9-12	L4	Anders Warell, LTH
	,		(Implementation)	Charlotta Johnsson, LTH
				Jun Jin, SoM
			Lecture hall: room 103, main	
		13-16	building, Xixi campus	
		13-10		
Week 39				
Week 39	Mo. 22/9	9-12	visit to JORCEP	Erik Forsberg (JORCEP)
			(new campus)	Anders Warell, LTH
				Jun Jin, SoM, Qinmin Yang, CSE
				Quillin rang, GSE
		13-16	Coaching på JORCEP	
	Tu. 23/9	2h (exact	Lcc	International College
		time not known)	(Chinese Culture: Survival Chinese)	
	We. 24/9	9-12	L6	Jun Jin, SoM
			(Innovation cultures and Business	Anders Warell
			plans)	
		13-16	Coaching-2	Anders Warell, LTH
			(1 hour per group)	Jun Jin, SoM,
	1			Damien Motte, LTH

				Qinmin Yang, CSE
	Th. 25/9	All day	Visit to company:	Anders Warell, LTH,
		-	Volvo in Shanghai	Damien Motte, LTH, Jun Jin, SoM (?)
				Approximate times: Leave at 7.15
				Arrive at Volvo 10.15
				Visit 10.30-13.00
				Lunch 13.00.14.00
				Return 14.30
	F 26/0	01		Back in Hangzhou 17.30
	Fr. 26/9	2h (exact time not known)	Lcc (Chinese Culture: Interesting Chinese characters)	International College
	Sunday 28/9		Note: workday in China	
Week 40				
WCCK 10	Mo. 29/9	9-12	L7 (Product Development, Sourcing and Production)	Damien Motte, LTH Qinmin Yang, ZJU
		13-16	Coaching-3 (1 hour per group)	Jun Jin, SoM  Damien Motte, LTH
	Tu. 30/9	2h	(1 hour per group)	Jun Jin, ZJU (?) International College
	14.50/5	(exact time not		international donege
	We. 1/10	known)	Holliday in China 2014 (National Day)	
	Th. 2/10		Holliday in China 2014 (National Day holiday)	
	Fr. 3/10		Holliday in China 2014 (National Day holiday)	
			(accessed - aly sections)	
Week 41				
Week 41	Mo. 6/10		Holliday in China 2014 (National Day holiday)	
	Tu. 7/10		Holliday in China 2014 (National Day holiday)	
	We. 8/10	4h (exact time not known)	Lcc (Chinese Culture: Visit to Museums by Grand Canal)	International College
	Th. 9/10	All-day	Visit to company SupCon	Qinmin Yang, CSE
	Fr. 10/10	2h (exact time not known)	Lcc (Chinese Culture: New Media and Chinese Society)	International College
M. 1 40				
Week 42 Week 42	Mo. 13/10	9-12	L8 (Marketing and Sales)	Weiqing XU, SoM Carl-Henric Nilsson, LUSEM
		13-16	Coaching-4 (1 hour per group)	Carl-Henric Nilsson, LUSEM Charlotta Johnsson,LTH Jun Jin, SoM

	Tu. 14/9	2h (exact time not known)	Lcc (Chinese culture: Traditional Chinese Painting)	International College
	We. 15/10	9-12	L9 (Entrepreneurship)	Charlotta Johnsson, LTH
		13-16	Coaching-5 (1 hour coaching per group)	Carl-Henric Nilsson, LUSEM Charlotta Johnsson, LTH Jun Jin, SoM Qinmin Yang, ZJU
	Th. 16/10			
	Fr. 17/10	2h (exact time not known)	Lcc (Chinese culture: Chinese Consumer Behavior)	International College
Week 43				
Week 43	Mo. 20/10	9-12	Coaching-6 (1 hour per group)	Carl-Henric Nilsson, LUSEM Charlotta Johnsson, LTH
		13-16		
	Tu. 21/10	2h (exact time not known)	Lcc (Chinese culture: Chinese Paper Cutting)	International College
	We. 22/10	9-17 (all day)	L10 (Final presentations) (alternative day 23/10)	All teachers
	Th. 23/10	9-17 (all day)	L10 (Final presentations) (alternative day 22/10)	All teachers
	Fr. 24/10	9-13	L11 (Summary-End of course) (to be used if needed)	All teachers (to be used if needed)
Week 44				
Week 44	27/10 - 31/10		Week of examinations in Lund	
Week 45				
Week 45 Week 45	3/11 -	6/11	Final presentation in Sweden for the	All Swedish teachers
CF ADDW	7/11	kl 12-17 (to be confirmd)	This event is held in con-junction with the final presentation in course TMAN50 (GTE)	An Swedish teathers